**WELLNESS Home Event OUTLINE – all info is on Wilson101.live**

**Please print this Outline and read completely BEFORE the event**

**Go over this page with your Senior Partner so you are Well-Prepared**

1. **Materials needed for Event – Be sure to Get to the Event approx 45 min Early**
2. **\_\_\_Print Sheets #1 thru # 9 on Wilson101.live – Wellness101 Event tab**
3. **\_\_\_Name tags and magic marker to write names**
4. **\_\_\_Clipboards and pen or pencil for each guest**
5. **\_\_\_Isotonix to sample – Daily Essentials and Aloe juice (if covering Digestive Health).**
6. **\_\_\_Small Dixie Cups for each guest to taste the Samples.**
7. **\_\_\_Display the Daily Essentials Kit (OPC, Calcium, Multi and B-Complex), Box of Daily Essentials Packets, Aloe, Digestive Enzymes and Trim Tea. Ask Team members for their support if you don’t have all these bottles. Always save your empty bottles to help the team.**
8. **\_\_\_ Locate the 2 Videos on Wilson101.live under Wellness101 Event**
9. **\_\_\_Check with the host to see if you will need HDMI cable, laptop, and possibly speakers to connect to their TV.**
10. **\_\_\_Simple snacks, Water, and Optional wine for Guests. It is very helpful if each team member brings a simple snack to support the Host.**
11. **\_\_\_Give away Sample Packet options – Daily Essentials, Aloe, Digestive Enzymes, Turn Up, Awake, Turn Down, etc……..**
12. **ASSIGN team member(s)…..**

**1. \_\_\_\_\_\_\_Who will Welcome and Register the Guests as they come in?**

**2. \_\_\_\_\_\_\_Who will mix Isotonix and talk about Daily Essentials in front of the attendees and pass out samples?**

**3. \_\_\_\_\_\_\_Who will go over the Health Survey and ASK all the questions?**

**4. \_\_\_\_\_\_\_Who will do the Close and pass out Order Forms and Kit flyers at END of presentation?**

**5.\_\_\_\_\_\_\_\_Who will Take Orders and help guests choose their products? Remind all team members to talk to guests especially at the end and Be Friendly and answer questions.**

**6. \_\_\_\_\_\_\_\_Who will Help the Guests Register on the correct Shop.com site?**

1. **Event Begins…..**

**Host says…”.Thank you for coming tonight. This will be a fun evening and we’ll be learning about Wellness and some Simple Ways to Be Healthier. Tonight's presentation is all about you.**

**Now we want to learn about each of you….**

**1. Guests please share your NAME, WHAT YOU DO OR DID, AND WHAT YOU HOPE TO LEARN ABOUT TONIGHT.**

**2. And if you have used any of our products then please say your NAME, WHAT YOU DO OR DID AND A SHORT STORY ABOUT ONE PRODUCT.**

1. **When done Assigned Person goes over the Health Survey and asks all the Questions (script #3 from printed sheets on Wilson101.live) Collect the Health Surveys.**
2. **Now we are going to watch a short video with some great Wellness Information. (Play the 13 min Daily Essentials video from Wellness101.live)** (**Be sure to STOP after Isotonix and let guests sample)**
3. **Mix the Daily Essentials Kit so that the Guests can watch you put the powder in each cap and mix with 2 ounces of water, or the Packet into 8 ounces of water.** Talk about the benefits of each product and ASK for TESTIMONIALS. **Have Each Guest Taste a Sample**.
4. **Turn the next Video on – (you can sample ALOE at the end if anyone wants to try it)**
5. **CLOSE – Choose Someone to Do this Close and be sure to Practice.**

**Now let’s go over our wonderful, money saving Kits that you can Purchase. Just put a checkmark in the box for the kits of your choice.**

**First –We have our Daily Essentials Kit which includes the 90 serving bottles of OPC-3, Calcium, Multivitamin with Minerals, and the Activated B-complex. You heard the stories tonight..(Mention a few stories)**

**Bought separately, it would total $205 but the money-saving kit is a savings of $25, so the entire Kit is only $180. However, tonight we are also offering 10% off - so this Kit will only cost less than $2 a day to take ALL of these products. Total of $162 which is a $43 savings for Tonight.**

**Who needs extra digestive help?… Our Digestive Kit contains Aloe, Digestive Enzymes and Probiotics or You can Purchase them separately.**

**Who would like to lose fat and support inflammation, cholesterol, blood sugar and so much more? Well the Trim Tea is for you. Just put a checkmark in that box.**

**And remember All of our Products are 10% Off Tonight Only.**

**And some of you have written a lot of names. You have a lot of people in your life who need this information. If you would really like to get this information to some of these people then check the last box and talk to us about linking arms with us in our mission to help your friends and families to get healthy.**

**Check that last box and talk to us about how you can become engaged and help people to be healthy and get this info to them and Partner with us in this venture.**

**Or you can host your own wellness event and earn Free or discounted products. You can earn free products thru your sweat equity of inviting the people you listed to your home. We will come and host a Health Seminar for you. And depending on what is sold, you could earn Free Products.**

**So Check the box of your choice. Everything is 10% off tonight you can pay by Cash, Check or Credit Card. (Name)\_will take your orders and process them for you.**

**We also have a special gift for you where you can register as a Preferred Customer and earn another 2% Cashback on your Purchase.**

**Take the guests’ orders and register them on Shop.com. All business owners should help with Guests. It is all about the Meeting After the Meeting.**

**Let everyone know about any upcoming events. .**

**Get the Orders, Book future Home Events and schedule Follow-Ups.**